



STATE *of* CONNECTICUT

Pharmacy Services RFP

Bidders Conference Agenda

9/14/2023

4:00 PM ET / 1:00 PM PT



Agenda

I. Introduction & Opening Remarks - Josh Wojcik, OSC Director of HealthCare Policy and Benefits

- a. Scopes of Service: Contractors can focus on all or select one of the following service offerings:
- PBM Administrative Services
 - Specialty Pharmacy Network Participation Services
 - Formulary Management Carve Out Services, which includes prior authorization design and provider outreach.

II. State PBM Contracting- Ed Kaplan, Segal

- a. Service Objectives: Plan Participant and Plan Sponsor expectations, including responsiveness of customer service staff. Staff knowledge level and skills to provide accurate and reliable information. Flexible problem solvers. Demonstrated commitment to effective and timely member communications.
- b. Financial Objectives: The State requires transparent financial contract terms that align PBM payments incentives that are linked to benefit plan cost savings, mitigation of wasteful and excessive drug pricing utilization and sustainable plan cost trends over time.
- c. Clinical Objectives: To provide clinically appropriate pharmaceutical treatments at the best possible pricing. Application of clinical interventions at the right time for the right patient. Best in class clinical support at both the patient and plan sponsor level, that integrates drug therapies with overall medical treatment plans for patients. Eliminating ineffective barriers to care that are not supported by clinical data and/or economic benefits.

(agenda continues next slide)

Agenda (cont)

- d. Formulary Objectives: Proper placement of preferred formulary drugs selected based on best overall clinical results. Stable formulary management with minimal disruptive formulary changes. Exclusion of low value, high-cost me-too drugs that are new to market or proven to have better more cost-effective drug options. Recognition of current plan participant drug utilization, which must be taken into consideration when proposing formulary changes. Proper use of prior authorization and step therapy controls.
- e. Programs and benefits unique to the State Plan: PBM should demonstrate benefit friendly programs and services that support plan participant treatment needs and fully leverage the medical programs sponsored by the State of Connecticut.

III. Open Discussion/ Questions and answers

IV. RFP Process/ Follow Up

Date	Activity
September 15, 2023	Bidder Question Deadline by 2:00 PM EDT
September 29, 2023	Bidder Questions Answered
November 15, 2023	CLOSING DATE: Electronic Proposals Posted to Proposal Tech by 2:00 PM ET
Week of January 8/15, 2024	Finalist Interviews (if necessary)
Week of January 22/29, 2024	Best and Final Offer (multiple rounds)
Week of February 5, 2024	Contract Awarded
Week February 19, 2024	Begin Implementation
July 1, 2024	Effective Date for Contract and live services