

STATE OF CONNECTICUT  
STATE EMPLOYEES RETIREMENT COMMISSION  
INVESTMENT SUBCOMMITTEE SPECIAL MEETING

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APRIL 3, 2023 MEETING  
HELD VIA ZOOM  
CONVENED AT 9:04 a.m.

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Present:

Peter Adomeit, Chairman  
Michael Carey, Trustee  
Michael Bailey, Trustee  
Tom Woodruff, Director, HPBSD  
David Krayeski, Trustee  
Robert Helfand, Assistant Director, Retirement Services Division  
Margaret Haering, Counsel, HPBSD  
Joe Fein, Empower  
Michael McCann, Empower  
Bill O'Reilly, Empower  
Tim Grove, Empower  
Tony Camp, Voya  
Frank Picarelli, Segal Marco  
Cindy Cieslak, Counsel, Rose Kallor

TRANSCRIPTIONIST: Karin A. Empson

1 (Proceedings commenced at 9:04 a.m.)

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4  
5 CHAIRMAN ADOMEIT: We need the attendance,  
6 please, Cindy.

7 DR. WOODRUFF: Yeah, so, Cindy, you want to  
8 do the roll call?

9 MS. CIESLAK: Sure. Mr. Woodruff, you called  
10 the meeting to order at 9:04. And this is Cindy  
11 Cieslak. I will provide the attendance. This is my  
12 first Investment Subcommittee meeting. I was on trial  
13 the last one.

14 DR. WOODRUFF: Okay.

15 MS. CIESLAK: So this is my first time  
16 meeting many of you. So good morning.

17 DR. WOODRUFF: Good morning.

18 MS. CIESLAK: And if I mispronounce your  
19 name, please just let me know. This morning, we have  
20 Chairman Peter Adomeit, Trustee Michael Carey, Trustee  
21 Michael Bailey, Actuarial Trustee Timothy Ryor, Trustee  
22 David Krayeski. We have Tom Woodruff, Robert Helfand,  
23 Margaret Haering, Joe Fein, Michael McCann, and Bill  
24 O'Reilly.

25 Did I miss anyone?

1 MS. HAERING: No.

2 MR. GROVE: Hi, this is Tim Grove from  
3 Empower.

4 MS. CIESLAK: Oh, it's not Tim Ryor. It's  
5 Tim Grove. Thank you.

6 MR. GROVE: Yeah. No problem.

7 CHAIRMAN ADOMEIT: Okay. Mr. Woodruff.

8 DR. WOODRUFF: Good. So I guess we should  
9 start with a presentation by Empower.

10 MR. GROVE: Hey, Dr. Woodruff. Yeah, we're  
11 prepared to speak to whatever you'd like us to speak to  
12 today, but we thought that Tony Camp and Frank would be  
13 kicking off-

14 DR. WOODRUFF: Okay.

15 MR. GROVE: --the action items from the last  
16 meeting. I just got a note from Frank. He's  
17 struggling logging in, so I'm going to send him the  
18 log-in info.

19 DR. WOODRUFF: Okay. But maybe - is Tony on?

20 MS. HAERING: I don't see him.

21 MS. CIESLAK: And Frank Marco just connected.

22 DR. WOODRUFF: So, yeah, we were - the goal  
23 of today's meeting was to focus more on the stable  
24 value fund and whether we need to do anything about it.

25 So is Tony Camp on the call?

1 MS. HAERING: I've been looking for - I don't  
2 see it, and I want to make sure he was-

3 MR. PICARELLI: You know, there was two  
4 invites.

5 MS. HAERING: There were two - yeah. Well,  
6 he might be on the other one. Let me just give him a  
7 call. There was a - sorry about that.

8 MR. PICARELLI: I went in the other one too.  
9 That's why I was late.

10 MS. HAERING: I did too. I started there for  
11 some reason.

12 MR. PICARELLI: I'm going to email him too.

13 MS. HAERING: Yeah, okay.

14 DR. WOODRUFF: Are you sending him the  
15 invite, Frank?

16 MR. PICARELLI: I'm going to see if - wait,  
17 let me get ahold of him.

18 DR. WOODRUFF: Okay.

19 MR. PICARELLI: Hold on.

20 MS. HAERING: Yeah, I think Tony Camp is on.

21 MR. PICARELLI: I'm calling him.

22 MS. HAERING: Yeah, I think Tony has started  
23 the team's meeting. Let me-

24 MR. PICARELLI: Tony, you may be in the wrong  
25 invite. There were two that went out. So let me see

1 if I can find it now on my thing.

2 MS. HAERING: I just forwarded it to him.

3 MR. PICARELLI: Let's see if I can forward  
4 it.

5 MS. HAERING: I did, Frank.

6 MR. PICARELLI: Hang tight.

7 MS. HAERING: Frank, I already - I just did  
8 it.

9 MR. PICARELLI: Yeah, the second invite.

10 DR. WOODRUFF: We're off to a good running  
11 start here.

12 MR. PICARELLI: (Inaudible) All right, I got  
13 to - I'm going to stay on the line until you get there.  
14 I just sent another invite to you.

15 MR. CAMP: Okay, I'm here.

16 MR. PICARELLI: All right.

17 DR. WOODRUFF: Okay, good.

18 MS. HAERING: Thank you.

19 DR. WOODRUFF: Thank you. So, Tony-

20 MR. PICARELLI: Okay. I'm sorry.

21 DR. WOODRUFF: --the purpose of today's  
22 meeting is to focus on the stable value fund. And if  
23 you could give us an update from our last meeting, and  
24 then give us analysis of what you would recommend that  
25 we do.

1 MR. CAMP: Sure. Thank you. Sorry to use  
2 the wrong meeting invite. I'm going to share my  
3 screen.

4 MR. PICARELLI: By the way, is all of the  
5 Prudential people on the line?

6 MR. McCANN: Yes. Empower, Frank.

7 MR. PICARELLI: Empower. It's Monday  
8 morning.

9 UNIDENTIFIED SPEAKER: Yeah, my bad too.

10 MR. PICARELLI: Thank you all.

11 MR. CAMP: Can everybody see my screen?

12 MS. HAERING: Yes.

13 MR. McCANN: Yes.

14 MR. PICARELLI: Yes.

15 MR. CAMP: Great. So I got the date right.  
16 All right. So here's a snapshot, and I advanced all  
17 the way to March 28<sup>th</sup>. And these are the four  
18 components of the fund, 2.72 (sic) billion, March 28<sup>th</sup>,  
19 and I wanted to show the allocations. And this is on a  
20 book value basis.

21 So these are actual - the sum of the  
22 participant balances equal to these four amounts. You  
23 can see the Core Plus portfolio is a little bit higher  
24 than the 35 percent target. The Pru GLTF - I think  
25 it's still called Pru GLTF, at least for a little

1 longer - a little bit above the 35 percent allocation.  
2 And JP Morgan, again, a little bit above their 20  
3 percent allocation. And the Core Intermediate run by  
4 Voya is about a little less than two percent down from  
5 its target allocation of 10 percent.

6 So that's where we sit. I took a look at -  
7 from our records at Voya, and we get the net trades-

8 MR. HELFAND: I'm sorry to interrupt, Tony,  
9 but I'm having some trouble hearing you. It may be a  
10 problem on my end, but is there any way you could  
11 increase the volume?

12 MR. CAMP: Okay, I'm at 100 now. So-

13 MR. HELFAND: All right, thanks.

14 MR. CAMP: All right. Can everybody else  
15 hear me?

16 MS. HAERING: Yeah.

17 MR. CAMP: Okay. All right. So I'll be a  
18 little closer to the mike. Hopefully, I won't be too  
19 loud for others.

20 So I took a look at, you know, the net cash  
21 flow; calling it net deposits; but - and it looks like  
22 this is through March 27<sup>th</sup>. It looks like there's been  
23 a little bit of a change. I mean, I don't know if it's  
24 luck or, you know, the - you know, we really don't know  
25 - don't really have a lot of intelligence as to what's

1 going on with participants, you know, specifically with  
2 the state. Although I did review Mike's report, the  
3 February report, and I thought there was some stuff in  
4 there I'd like to go through, but it looks like a  
5 little bit of a reprieve in March.

6 CHAIRMAN ADOMEIT: Excuse me. Let me  
7 interrupt. I can't read it. It's too small. Is there  
8 any way you could increase the size of the type?

9 MR. CAMP: I'm sorry about that.

10 CHAIRMAN ADOMEIT: Oh, that - thank you very  
11 much.

12 MR. CAMP: My importing skills from Excel to  
13 PowerPoint are lacking.

14 CHAIRMAN ADOMEIT: No, you did it. You  
15 nailed it.

16 MR. CAMP: Great. Thank you. So-

17 MR. McCANN: And, Tony, just to comment. In  
18 March, you would have had the quarterly GoalMaker  
19 rebalance. That's likely what helped trigger the  
20 changeover from the experience in January and February.

21 MR. CAMP: Yeah. So false hopes there.  
22 Okay. So the GoalMaker rebalance was a positive to the  
23 stable value?

24 MR. McCANN: That's correct.

25 MR. CAMP: Okay. All right. So - all right.



1 So, you know, I took a look at the trends. You know, I  
2 get a little distorted in March due to GoalMaker. I'm  
3 not sure what that dollar amount was, but, you know, 13  
4 million per month for the first three months, and, you  
5 know, missing a couple of days there in March. But  
6 going back six months, 13 million. Going back nine  
7 months, this is the monthly average, you know, 11  
8 million. Going back a year, eight.

9 But, you know, basically, the further back  
10 you go, you know, the less withdrawal pressure. You  
11 know, it really started to - look down here. This  
12 coincides with the date of, you know, participants  
13 electing to, you know, terminate to - you know, to get  
14 the extra COLA or retain their COLA benefit. So a big  
15 bump there.

16 But, you know, a couple - a couple of - you  
17 know, this month stands out, but, you know, these  
18 things happen. But the trend is, you know, the further  
19 back you go, the less withdrawal pressure. So we're in  
20 a period now where, you know, there seems to be a lot  
21 of participants terminating and rolling over. And I'm  
22 going to pivot to another spreadsheet and I'm going to  
23 definitely make this one bigger.

24 And this is Mike's - the Empower spreadsheet,  
25 and this spreadsheet is as of February 28<sup>th</sup> and its plan

1 stats. And this is total - total is across all plans.  
2 There's a tab for each of the four plans, and this is  
3 the total. So I'm focusing on the total. I'm looking  
4 at the distributions for the stable value fund for  
5 February, which are about 23 million out of a grand  
6 total of 42 million of distributions for all the plans.  
7 So, you know, it's about a little more than half, which  
8 makes sense based on, you know, the size of the stable  
9 value and the relation to the plans.

10 And then if we go down to this information  
11 here, which is - this is all great to get, by the way.  
12 This is again for the month of February. Terminations  
13 - plan terminations of 37 million and 745.

14 I had a question. Are these new  
15 terminations, or are these being categorized as, you  
16 know, somebody terminated, you know, three months, six  
17 months, a year ago, and then they're finally just, you  
18 know, taking a distribution out of a plan?

19 MR. McCANN: Yep. Great question. It's a  
20 combination of both, though it could be people that  
21 have, you know, just separated from service, but it  
22 could also be to your point, people that separated, you  
23 know, three, six, nine years ago, and they're just  
24 finally now taking a distribution. So it's a  
25 combination.

1 MR. CAMP: It's just in this - it's called  
2 termination. So it's not brand-new terminations. It's  
3 just how it's categorized.

4 MR. McCANN: Correct.

5 MR. CAMP: Okay. And then we move down to  
6 rollovers, in the month of February, 190.

7 MS. HAERING: I'm good. I'm in a meeting  
8 right now. So are we able to speak later?

9 MR. CAMP: Okay. I'm going to continue. I  
10 think somebody-

11 And then rollovers, this is a year-to-date  
12 number on rollovers. And so you've got about 32  
13 million of rollovers, 190. So these are the people  
14 that correspond to, you know, the groupings of  
15 rollovers, and year-to-date, about 69 million, about  
16 406. So maybe, you know, a couple hundred employees  
17 are rolling over, you know, per month. And you can see  
18 where the assets are going, you know, the top ten, you  
19 know, and it's, you know, kind of the usual suspects.

20 And then the rest of the report is - but I  
21 did have a question on the terminations. I wanted to  
22 clarify whether there was a new group of employees that  
23 were, you know, somehow new terminations coming, but,  
24 you know, thanks for clarifying that it's not.

25 Is there any way to figure out from the group

1 of participants who took retirement, you know, last  
2 summer, you know, connected to that event, whether they  
3 are part of, you know, this - you know, what percentage  
4 do they constitute of these termination numbers and  
5 then the rollover numbers? I'm just curious whether  
6 it's, you know, that group, which is, you know, making  
7 these numbers bigger, or is it just - you know, it's  
8 just the whole population and it's just kind of a  
9 trend.

10 MR. McCANN: Yeah, I'm sure, Tony, we could  
11 probably dig into that number if we had like the, you  
12 know, exact folks that were part of the population last  
13 summer into the retirement and how many of them fall  
14 here.

15 But, you know, I go back to the general  
16 comment that I made at the last meeting around just the  
17 trends that we see with Connecticut's overall work  
18 force, of the older age of the population. And, you  
19 know, while we've done a lot of work around the number  
20 of participants that want to be just invested in that  
21 one fund, that stable value fund, and how that, you  
22 know, lowered from 14,000 participants a few years back  
23 to now just over 10,000 participants.

24 You know, the headwinds are definitely on  
25 what we're seeing here. And I would also just say it's

1 nothing unlike anything else that we're seeing with a  
2 lot of other state programs around the country right  
3 now. It is not unique.

4 I don't know if, Frank, you want to add from  
5 your perspective, but it is not unique to see a  
6 negative stable value flow right now in this  
7 environment.

8 MR. PICARELLI: Yeah, that's been the trend  
9 that we've been seeing the last couple of years,  
10 believe it or not, in the disbursements out because  
11 we're a more aged workforce.

12 Your event where they had the early  
13 retirement, how long of a period did the participants  
14 have to make that election?

15 DR. WOODRUFF: They had until July 1 of last  
16 year.

17 MR. PICARELLI: July 1, it started?

18 DR. WOODRUFF: It - it - that was the  
19 deadline to retire and keep the full array of features  
20 in your benefits structure, the COLA, et cetera. So  
21 they had - they knew about it, so I think we - most of  
22 the retirements occurred in the last year, but I think  
23 there was like three years of people leaving.

24 Bert, you could probably speak better to that  
25 in terms of-

1 MR. HELFAND: I don't think I can.

2 DR. WOODRUFF: Okay. Okay.

3 MR. BAILEY: John, this is Michael Bailey.  
4 You know, that was part of the SEBAC '17 deal where  
5 they were - had planned this adjustment in the pension.  
6 So back, 2017, is when people were notified that there  
7 was going to be this change on July 1, 2022.

8 DR. WOODRUFF: And there were a lot of  
9 counselling sessions that took place. I would say most  
10 of them in the last year, Bert; wouldn't you? But  
11 there was (inaudible).

12 MR. HELFAND: Yeah. No, it's true, you know,  
13 we had something like 4,000 retirements in July, and  
14 something like that leading up to it starting in April.  
15 There were changes - there were two sets of changes,  
16 one of which had to do with the normal retirement age  
17 for members of Tiers II and IIA. And the other, which  
18 applied to everyone, was a change in the COLAs such  
19 that people who retire now have to wait 30 months for  
20 their first COLA as opposed to waiting between nine and  
21 14 months.

22 And that, it turned out, was a huge driver of  
23 retirements. And we had numerous counselling sessions  
24 suggesting that this wasn't the best strategy for  
25 planning your retirement, but most people were

1       unconvinced.

2                   DR. WOODRUFF:   Well, they tried, anyway.

3                   MR. HELFAND:    We did.

4                   MR. PICARELLI:   And I guess as participants  
5       get closer, they want to be in a more stable  
6       investment.   So I would imagine a majority of our older  
7       people had higher balances in stable value.

8                   MR. McCANN:    One hundred percent correct,  
9       right.   You're - whether they're, you know, those older  
10      participants, that they're, you know, in GoalMaker or  
11      properly asset-allocated, they would still trend to  
12      have more in stable value.   But then, you know, if you  
13      look at those people that have chosen to be just sole  
14      investments in one-

15                   MR. PICARELLI:    Yeah.

16                   MR. McCANN:    --those participants that are in  
17      stable value definitely skew to your much older  
18      population that were doing those things prior to good  
19      asset allocation strategies and GoalMaker becoming the  
20      norm.   And we've dented that down some by driving it  
21      down from 14,000 a few years ago to just over 10 now.

22                   But, yeah, it's tried and true of a lot of  
23      folks just being older, and where they are in their  
24      careers, they don't want to take that risk.

25                   MS. HAERING:    Mm-hmm.   Mike, do you have any

1 stats on the number of RMDs? Has there been an  
2 increase in those?

3 MR. McCANN: Um, that's a great question. I  
4 don't have it off the top of my head, Peggy, but we can  
5 definitely run a query on that. I know that there's -  
6 you know, it's significant every year, but I don't  
7 really recall, off the top of my head, of where the  
8 trend line is going.

9 MS. HAERING: Yeah. There may be a higher  
10 number of those too.

11 MR. McCANN: Yeah. I'll ask a query to be  
12 run for a year-over-year trend comparison.

13 MS. HAERING: Okay.

14 MR. CAMP: So I'm just going to continue on  
15 on the PowerPoint deck. We talked about this slide.  
16 Okay, I'm going to make this a little smaller so it  
17 fits in. So hopefully you can all read this.

18 MS. HAERING: Can you share your screen,  
19 Tony? It's - I can see this tiny little thing. Wait,  
20 hold on.

21 MR. CAMP: Can you see it?

22 DR. WOODRUFF: Yeah, I can see it.

23 MS. HAERING: All I see is this little square  
24 up in the corner. Let me just see. I've got a whole  
25 screen of Mike. There we go. Hi, Mike.



1 MR. McCANN: That's not - that's not good.

2 MR. CAMP: I can't compete with that.

3 MS. HAERING: Yeah. Let me see what we've  
4 got here.

5 MR. McCANN: Not for a Monday morning.

6 MS. HAERING: Yeah.

7 MR. CAMP: I seem to have lost my controls.  
8 So I don't know whether people can see me or not.

9 MS. HAERING: No.

10 DR. WOODRUFF: I can see the slide. So-

11 MS. HAERING: I can't. Well, continue on.

12 DR. WOODRUFF: It's something on your  
13 settings, I think, Peggy.

14 MS. HAERING: I'll look, yeah. There you go.  
15 I swapped video and shared screen. There you go.

16 MR. CAMP: Okay. I'm glad you can see it.

17 So the recommendations, I covered this the  
18 last time we met. I think there's a couple ways to go  
19 from - you know, I did get a group of folks at Voya  
20 together. You know, we have a risk and a product  
21 group, a few actuaries who we met and, you know, looked  
22 at the whole structure. You know, I explained the  
23 situation, you know, with the, you know, the pressure  
24 from the, you know, negative cash flow, you know, and  
25 the rationale, you know, why it's happening, which is,

1 you know, really no surprise, you know, kind of an  
2 industry's trend along with, you know, of course,  
3 everybody is aware of the increase in rates over the  
4 last year.

5 So I have another recommendation, but this is  
6 one way to go and, you know, maybe a short-term fix.  
7 When we set the buffers, you know, many years ago for  
8 this fund, we set them wide on purpose to limit the  
9 amount of rebalancing. And of course, we didn't  
10 anticipate, you know, what happened with, you know, the  
11 Fed, you know, aggressively combatting inflation by  
12 increasing rates.

13 So we've had a few events that - kind of  
14 really not planned for. So the buffer, you know, the  
15 floors and the caps of six percent and 15 percent, you  
16 know, with the 10 percent being target, worked, you  
17 know, great up until, you know, I would say the last  
18 six months, the six to nine months, when the added  
19 pressure of, you know, increase in rates and, you know,  
20 withdrawals from participants for, you know, various  
21 reasons, caused, you know, some damage to the - you  
22 know, the management of the buffer assets, you know, 10  
23 percent buffer.

24 So one way to go would be to take the trigger  
25 buffers, you know, the floor and the cap, and to make

1 those a little bit more narrow; currently at six  
2 percent for a minimum for a trigger, you know, moving  
3 that to nine perhaps - you know, the exact numbers can  
4 be a little bit different - and the cap at 15, you  
5 know, moving that down to 12.

6 So you're going to have more frequent  
7 rebalancing. And what will happen is, you know, there  
8 will be more assets in the buffer sitting there to  
9 absorb, you know, the withdrawals. The manager will  
10 have a better time. You know, that the market-to-book  
11 on that particular component is challenged, it'll, you  
12 know, somewhat improve, you know, with, you know, the  
13 cash flow coming in.

14 And I would say, no matter what happens, I  
15 think, you know, the committee should consider this  
16 action, you know, to take this action regardless if,  
17 you know, no action is taken. So the recommendation  
18 here is to, you know, take the rule of six and 15  
19 percent and kind of move that to nine percent and 12  
20 percent floor and cap. So that would cause a rebalance  
21 immediately because that's within the - you know, above  
22 the minimum range, and now it's, you know, eight-point-  
23 one or -two percent.

24 So that would cause a rebalance, and this is  
25 the - would be the result of the rebalance if it was

1 done based on data as of March 28<sup>th</sup>. So we went to the  
2 10 percent. Basically, there would be about 42 million  
3 in cash that would be moved to the buffer account,  
4 bringing it to its target of 10 percent. And you can  
5 see the various buckets that would be contributing to  
6 that. The Core Plus bucket would be contributing 28  
7 million, JP about six million, and the general account,  
8 the Pru GLTF, about eight million. And that would get  
9 all the buckets up to their target. So that would  
10 raise about 42 million dollars, which, you know, based  
11 on run rate of withdrawals, you know, it could be about  
12 three or four months, or, you know, depending on the  
13 replenishment target, you know, maybe two to three  
14 months.

15 So this is probably something that, you know,  
16 I would consider doing regardless of any other action  
17 that's taken just to get cash flow into the buffer to  
18 handle that withdrawal pressure, you know, coming from  
19 participants. And, again, I'll make this bigger so you  
20 can see. So you can see, you know, February is a  
21 particularly heavy month and, you know (inaudible) you  
22 know, make-believe March is in the range. And you can  
23 see kind of, you know, what you need on a monthly basis  
24 to make these withdrawals.

25 DR. WOODRUFF: So, Tony, would you need to

1 also then recalculate the credited rate, or would that  
2 not affect the credited rate?

3 MR. CAMP: I don't believe it's going to  
4 change the crediting rate because we do these  
5 transactions so that we don't alter the market-to-book,  
6 and they're just not, you know, that large in relation  
7 to the total. So there probably would be a slight  
8 change in the crediting rate, but it would not be  
9 significant.

10 So that's kind of - maybe I'll call it a  
11 short-term fix. But that's something that could be  
12 done fairly quickly and, you know, it'll be beneficial  
13 for at least the short period of time. And keeping in  
14 mind that, you know, whatever you do, if you have  
15 persistent negative cash flow and it lasts for a long  
16 time, you know, it's a different - you know, your  
17 stable value fund is, you know, pretty much not set up  
18 for that, and no stable value fund is.

19 Because no matter what you do with the  
20 buffer, you know, if you have to keep replenishing it -  
21 you know, the buffer there, you know, was set up to  
22 keep all the daily transactions, you know, going, from  
23 going in and out of the other, you know, three  
24 managers, you know, to, you know, isolate the other  
25 three managers from the nuisance of having cash flow

1 coming in and out every day and causing trading costs  
2 and rebalancing so that it was concentrated all in one  
3 bucket.

4 But if you have persistent negative cash  
5 flow, you know, the buffer is, you know, eventually  
6 going to be depleted and have to be replenished. So  
7 this recommendation, you know, makes the replenishment  
8 of the buffer happen quicker and more frequently, so it  
9 would kind of put the money where it's needed to fund  
10 the withdrawals. It'll still protect the other three  
11 buckets from the nuisance of having daily cash flows in  
12 and out, but, you know, it will cause, you know, if  
13 this persists, and nobody knows if this situation will  
14 persist, you know, for the state's plan or other plans  
15 in the industry, at least, you know, it'll take the  
16 pressure off.

17 MR. PICARELLI: Tony, though all of the plans  
18 that you manage with multiple managers maintain a  
19 buffer account, or they eliminate that, yeah, we  
20 understand there's some savings, but, you know, if it  
21 becomes a difficulty in managing it, do they just take  
22 a straight pro rata distribution across all of the  
23 managers and just pay out the distribution's cash flows  
24 (inaudible)?

25 MR. CAMP: For a large - you know, there's a

1 lot of different ways to do stable value, but for large  
2 plans, I would say, where there's a cash buffer, you  
3 know, what's happening is the cash buffer is being  
4 replenished frequently from other - you know, from the  
5 other sources. So it's - again, we've, you know, went  
6 from a situation where, you know, the buffer, you know,  
7 going back early last year where the buffer was, you  
8 know, buffering a lot of stable value funds was, you  
9 know, getting overfunded and you'd have actually cash  
10 going back into the underlying buckets, to a situation  
11 now where you have negative cash flow and there's a  
12 call for cash flow from the underlying buckets to, you  
13 know, top up the buffer to get it to its target.

14 So, you know, the state plan is no different  
15 from other plans that we've seen of this size. I don't  
16 know if that answers your question, Frank.

17 MR. PICARELLI: Yeah, I mean, I don't know  
18 whether or not if we look back and forget about July  
19 and go back a year before that to see where our normal  
20 activity was, would this reallocation, this one-time  
21 reallocation, be sustainable for a period of time.

22 MS. HAERING: But April of last year was a  
23 massive retirement month.

24 MR. PICARELLI: Of '22.

25 MS. HAERING: Right. But-

1           MR. PICARELLI: So if we looked at - if we  
2 just took '22 out of the equation, and just looked at  
3 distribution flows-

4           MR. HELFAND: April - it used to be that  
5 April was a prime retirement month because that way  
6 people only waited nine months for their first COLA.  
7 But that consideration no longer applies. So we don't  
8 expect to see the same kind of spikes over the course  
9 of the year that we used to have because the  
10 retirements were timed to the COLAs.

11          MR. CAMP: Here's the monthly net flow going  
12 back. And we have this on a spreadsheet going back,  
13 you know, many, many, many years. And I've got the -  
14 kind of the averages, the monthly averages.

15          MR. PICARELLI: Mm-hmm.

16          MR. CAMP: And, you know, the further back  
17 you go, the - you can see like, you know, the heavy  
18 activity for withdrawals is definitely recent, you  
19 know. The - I would say-

20          MR. PICARELLI: Recent.

21          MR. CAMP: --this June of 2022 is, you know -  
22 that's, you know, out of the ordinary. That probably  
23 was caused by, you know, the retirements-

24          MR. PICARELLI: Mm-hmm.

25          MR. CAMP: --that program. But before that,



1 you know, I see 11 million coming out in November of  
2 2021. And you can see the amounts all, you know - you  
3 know, even some positive amounts.

4 MR. PICARELLI: Eleven, June.

5 MR. CAMP: Yep. So this is all pretty  
6 recent. You know, so, do you think you have the - you  
7 know, the added pressure from that group of  
8 participants who, you know, did retire along the state,  
9 but along with the - you know, kind of the trend of  
10 participants probably getting retirees and, you know,  
11 separated from service being solicited by the, you  
12 know, big broker houses, you know, offering them CDs,  
13 you know, IRA CDs, you know, four-and-a-half, five  
14 percent as kind of a carrot to move out of the plan and  
15 roll over?

16 MR. McCANN: Tony, in general, with what  
17 you're laying out here as a short-term fix, you know,  
18 we're supportive of what you're proposing. Really  
19 just, you know, takes us back to the target percentages  
20 as outlined in the trading agreement. Just wanted to  
21 make sure we shared that with everyone on the call.

22 DR. WOODRUFF: Frank, you need to unmute.

23 MR. PICARELLI: In your general account,  
24 impact of pulling out eight million dollars to get us  
25 through this initial hurdle, you don't see any

1 significant impact to your crediting rate, if any;  
2 would your book-to-market on your rate declare?

3 MR. McCANN: Bill or Tim, would you want to  
4 weigh in on that? I don't think it would be  
5 significant, but I'll leave it to the experts to weigh  
6 in.

7 UNIDENTIFIED SPEAKER: Yes, sir.

8 MR. PICARELLI: (Inaudible) eight-hundred-  
9 million-dollar fund.

10 MR. McCANN: Yeah.

11 UNIDENTIFIED SPEAKER: Right. Yeah, I think  
12 as Tony said, you know, there would be an impact, but,  
13 you know, I wouldn't call it significant. But, you  
14 know, we can send a, you know, more precise  
15 measurement.

16 MR. GROVE: Right. It is a one-percent  
17 withdrawal, so it's relatively small, so we can  
18 evaluate the impact. You know, there's been some  
19 improvement in market-to-book ratios as well, which,  
20 you know, would help minimize the impact of it.

21 MR. CAMP: Okay. You may not like the second  
22 part of my recommendation, but thank you for the  
23 comment.

24 MR. PICARELLI: Well, just let me preface  
25 this. I'd asked both of you guys - I know it's

1 difficult, and, you know, you're both investment  
2 managers; you want to protect your assets. But I  
3 really appreciated the goal of this was to just take a  
4 step back, and look at what was going to be the best  
5 operationally, look at it. You know, we're open to all  
6 different solutions. I came up with two things, not  
7 even looking at the investment structure.

8           The problem that we face is that whatever we  
9 do, if we're going to make a long-term decision, is  
10 that we need to do something that's going to be  
11 sustainable in that correction. And it's unfortunate  
12 that we're in negative cash flow and none of the  
13 managers are getting positive money, because that's  
14 what we need today, to get invested in today's rates to  
15 increase our yields. That's unfortunate that, you  
16 know, it's working in the reverse scenario when it's so  
17 important to buy into the new interest rates and have  
18 that opportunity to increase the yields. So we're in a  
19 negative situation.

20           So I thank both of you guys for being very  
21 objective and talking freely about your alternatives,  
22 and that's why we have this subcommittee. So I didn't  
23 see this scenario as the short-term when we were going  
24 back and forth the last couple of days, but, you know,  
25 it is something that makes sense to me in that we get

1 out of the initial hurdle, and then we watch it.  
2 There's a reason we believe that happened in our  
3 program, which, you know, we had these transactions.  
4 So that this is one viable alternative.

5 So with that, Tony, I'll let you guys  
6 continue, and then Pru will come on and present, you  
7 know, their findings.

8 MR. CAMP: Okay. So as I said, we got  
9 together and, you know, we looked at the - you know,  
10 the structure, market-to-books or, you know, the  
11 market-to-book ratio of at least three of the four  
12 buckets are challenged due to the, you know, rapid  
13 increase in rates, you know, and the durations of  
14 these, you know, accounts. So, you know, it's just not  
15 a good time, as Frank said, to, you know, raise cash  
16 from any bucket.

17 So, you know, it's, you know - you know, the  
18 objective here is, you know, what would we do, you  
19 know. It's really tough to do anything with that  
20 market-to-book ratio being where it is for those three  
21 buckets, and you can see where it is. So, you know,  
22 our group got together and looked at the durations and  
23 market-to-book and said, you know, where is the, you  
24 know, place that you could maybe go for - you know, to  
25 handle some cashflow. And what the actuaries came back

1 was, you know, we think the bucket that has, you know,  
2 the highest market-to-book ratio and the lowest  
3 duration is the, you know, the natural selection of -  
4 you know, it'll do the least damage to take withdrawals  
5 from that bucket.

6 You know, that being said, we don't manage  
7 the GLTF. We don't know much about it. We recently  
8 learned that there was a market-to-book ratio and, you  
9 know, information about the duration. That information  
10 hasn't been provided to us in the past. I think we  
11 received it from the Segal report, you know, that Frank  
12 shared. So the action is - you know, and this is  
13 another proposal on top of the short-term proposal,  
14 which, you know, I think should be, you know,  
15 considered strongly regardless of, you know, any  
16 further action, is to, you know, do a rebalance back to  
17 the targets, keep the targets where they are, and, you  
18 know, use the shortest duration bucket to start funding  
19 the cash flows.

20 You know, again, you know, would there be a  
21 rebalance to the current allocation targets and, you  
22 know, that the cap and the floor of, you know, moving  
23 money, you know, to either GLTF or from - you know,  
24 either way, to satisfy the target allocations, you  
25 know, would be probably skinnier than what you see, but

1 they'd have to be redone.

2 So that was the, you know, recommendation  
3 from our group, is to, you know, switch the buffer, you  
4 know, duties from what's called Separate Account 903,  
5 which has, you know, a market-to-book ratio based on a  
6 duration of 4.7 that's very challenged, and, you know,  
7 most of that difference between what you see, the 87.38  
8 and the JP Morgan 92 percent market-to-book ratio, is a  
9 result of having, you know, it looks like the duration  
10 is a little bit longer, but, you know, having to  
11 continually, you know, take withdrawals that have  
12 become a fairly large percent of, you know, just  
13 managing 10 percent of the portfolio.

14 So that was, kind of, the second  
15 recommendation that our group came out with. And this  
16 would - you know, this is a change obviously that would  
17 need to be papered through all the agreements. And,  
18 you know, again, we don't know what's - you know, what  
19 the composition GLTF contracts are as far as, you know,  
20 what can be done, what can't be done. But without  
21 knowing any of that, this was, you know, something that  
22 was presented and I thought (inaudible).

23 MS. HAERING: Sorry.

24 MR. CAMP: Bless you.

25 MS. HAERING: I'm sorry.

1 MR. CAMP: I thought I'd get it on a slide  
2 and get it out to the committee.

3 MR. McCANN: Yeah, Tony, I'm going to pass it  
4 over here to Tim and Bill in a second to opine, but I  
5 would just generally say, in the same manner that  
6 you're not comfortable with one fund being kind of like  
7 that buffer, we similarly have the same concerns with  
8 our fund being that buffer.

9 But I'll turn it over to Tim and Bill to  
10 share their thoughts.

11 MR. GROVE: Yeah, thanks. That's right. I  
12 think as we look at - right, I certainly agree with,  
13 you know, restoring their fund to their target  
14 allocations. But as we look at this going forward, I  
15 think that - and what we've had our experience with  
16 other clients where we're part of a blend is that  
17 withdrawals, either on a daily basis if it was  
18 happening that way, where there's no buffer, or where  
19 there's a buffer that needs to be replenished, but  
20 withdrawals would come proportionally from each of the  
21 funds.

22 And one of the reasons that, you know, we  
23 have that in other situations, you know, when we look  
24 at stable value, yes, this fund, this GLTF, is the  
25 shortest fund of the four funds here, but it's not a

1 short-term fund, and so it's not designed to provide  
2 liquidity in that way. You know, effectively what that  
3 would do would magnify the withdrawal rate on the GLTF.  
4 So, you know, if the fund is experiencing 13 million  
5 dollars a month now of withdrawals, that's, you know,  
6 roughly a seven-, eight-percent withdrawal rate.  
7 That's, you know, essentially asking the GLTF to bear,  
8 you know, a twenty (inaudible) percent withdrawal rate.

9 That would - and another reason that we see  
10 pro rata, that would alter the duration of the  
11 underlying fund, you know, by taking money out of that  
12 shorter, it would make the remaining assets much  
13 longer. You know, that selection of these funds and  
14 their duration is to, you know, have an overall - an  
15 overall profile of the fund. So I think that, you  
16 know, taking from one fund is magnifying the withdrawal  
17 rate on that fund in a way that our product and stable-  
18 value products in general are not designed to do. And  
19 by taking things proportionally, it maintains the  
20 profile of the fund that was - you know, that was  
21 chosen here.

22 So our experience has always been a pro rata  
23 structure and not a hierarchy. If this were, you know,  
24 a tiered structure with withdrawals coming first from  
25 one tier, that liquidity tier would normally be a much



1 lower duration and be designed to handle that full  
2 amount of withdrawals from the fund.

3 So we would normally think of this as a pro  
4 rata structure.

5 DR. WOODRUFF: Frank, do you have any  
6 comments? Your lips are moving, but we can't hear you.

7 MR. PICARELLI: I'm sorry. You know, the  
8 idea of doing it proportionately and have everyone  
9 share proportionately, I don't have justification to  
10 say, gee, that would have the minimum impact on the  
11 rate because I'm looking at the end result. So if  
12 moving it to the Pru and they basically are the buffer  
13 account and have a higher percentage of withdrawals,  
14 and how it's going to, you know, impact that rate, I'd  
15 like to see some projections on what that would mean.

16 MR. CAMP: I just want to - this is Tony. I  
17 just want to make sure that - you know, that this  
18 proposal isn't that, you know, the Prudential GLTF is  
19 going to just pay withdrawals. They - that bucket will  
20 get replenished back to its target based on some floor  
21 level. So, you know, it's not that you're just going  
22 to pay withdrawals and that's going to be it. So  
23 you're going to be replenished back to, you know, the  
24 target.

25 And, you know, this analysis was done just

1 based on you've got four buckets, you know, four  
2 accounts that make up the fund. And we're in a  
3 situation now, again, rates have gone up significantly  
4 in a short period of time. You know, my math says, you  
5 know, look at the market-to-book ratios, the longer  
6 duration you have - you know, when you have a long  
7 duration, your market-to-book is challenged, you know,  
8 where would you take money from? You would take it  
9 from the account that has the shortest duration and has  
10 the highest market-to-book ratio because withdrawals,  
11 you know, persistent withdrawals from the other three  
12 candidates here, would have more of a detrimental  
13 impact on those three buckets.

14 So that was the analysis. And then the other  
15 point is I just wanted to make sure that it - the cash  
16 buffer responsibility isn't that, you know, you're  
17 going to be drained down to, you know, zero. You're  
18 going to be replenished.

19 MR. GROVE: Yeah, I understand that, Tony. I  
20 think, right, there would be a rebalancing back in,  
21 which would then result in withdrawals from the other  
22 funds. So what - that's just a timing issue, right.  
23 The fund, the overall fund itself, is experiencing  
24 negative cash flow, and all of the underlying pieces  
25 are going to have to experience their cash flow.

1 That's the guarantee that we all made in our underlying  
2 contracts, that we cover participant activity at book  
3 value in any rate environment.

4 And so it really just becomes a timing issue  
5 then. It doesn't prevent withdrawals from the funds  
6 with the lower market-to-book ratio. That would happen  
7 upon the rebalance, and all that this would accomplish  
8 then is significantly increase the cash flow volatility  
9 for the Prudential product. It doesn't change the fact  
10 that withdrawals would ultimately come from each of the  
11 funds, that that would have the overall same impact on,  
12 you know, the rate. There would still be withdrawals  
13 from, you know, the 6.3 duration product; it would just  
14 happen with a different timing because of the buffer.

15 But that would put all the cash flow  
16 volatility on one fund and I - you know, again, we have  
17 other blended funds where pro rata is the norm,  
18 including some with Voya. So, you know, being  
19 selective because of this rate environment with the  
20 duration that you withdraw from, you know, could lead  
21 to - just say you want to contribute to a different  
22 fund in a different rate environment and direct more  
23 contributions there.

24 I think that, again, why we see pro rata as  
25 the norm is that the fund was designed for an overall

1 profile, an overall duration. All the funds are going  
2 to have to pay their withdrawal anyway when cash flows  
3 are negative. So we really think that asking the GLTF  
4 to provide that initial liquidity is not how the stable  
5 value products are designed. And really, again, I know  
6 you mentioned that it would be less of, you know,  
7 impact to not have withdrawals from the other funds,  
8 but those funds will experience the withdrawals anyway  
9 if the GLTA is replenished.

10 So I'm not sure that it accomplishes  
11 shielding the fund from the impact of the withdrawals.  
12 You know, again, each of the underlying components here  
13 has a guarantee to pay for participant activity, and  
14 this would maintain the profile of the fund. You know,  
15 the overall duration is longer when - you know, than  
16 the GLTA when you blend them all together, but if  
17 there's a, you know, desire to change that, then there  
18 are other ways to - you know, other ways to accomplish  
19 that.

20 But I struggle to see how we could provide  
21 that liquidity that's outside of, you know, the  
22 structure of a - you know, of a normal, ongoing-for-  
23 stable-value product.

24 MR. PICARELLI: Under this-

25 DR. WOODRUFF: So I have a question for Tony.

1 Don't you have the option in the buffer fund to shorten  
2 the duration? Why is the duration so long on that fund  
3 today?

4 MR. PICARELLI: Right.

5 MR. CAMP: Duration is fairly close to the  
6 index, you know, might be a little bit over the index,  
7 you know, within the tolerance. You know, the manager  
8 is trying to manage the assets, you know, within the  
9 constraints of, you know, the guideline cap and floor,  
10 which might be expressed as a percentage above and  
11 below the benchmark duration. You know, we talked  
12 about, you know, changing the nature of Separate  
13 Account 903 to, you know, make it shorter, which-

14 DR. WOODRUFF: That's what I'm thinking.

15 MR. CAMP: It's pretty hard to do right now.  
16 I mean, we can go back to the manager and, you know,  
17 see what we can do. But the problem is, with the  
18 market-to-book ratio the way it is, you start  
19 shortening duration, when the market snaps back, your  
20 market-to-book ratio is not going to, you know, come  
21 back as strongly as it would if you were at that, you  
22 know, benchmark duration.

23 So that would, you know - you know, through  
24 these cycles, you know, what you want to do as a  
25 manager, you know, and anybody managing any of these

1 funds, is not to take, you know, duration bets and  
2 going shorter or longer because you want to make sure  
3 that, you know, you're not too long when rates go up,  
4 and you're not too short when rates come back down.

5 But we can certainly go back to the manager  
6 and ask for ideas to, you know—

7 DR. WOODRUFF: What about, at least following  
8 the rebalancing, consider possibly a shorter-term  
9 strategy for those funds?

10 MR. CAMP: That - I think the manager of the  
11 buffers, you know, welcoming any - you know, any  
12 rebalancing into the fund would be most helpful at this  
13 point and beneficial. Is your question to - I'm not  
14 sure what your question was.

15 DR. WOODRUFF: Well, when the new funds come  
16 in after the rebalancing, what about a shorter duration  
17 on those funds?

18 MR. CAMP: Oh, to invest short with the new  
19 money.

20 DR. WOODRUFF: Yeah, yeah.

21 MR. CAMP: Well, let's see. It would be  
22 based on calculations, about 42 million coming into  
23 about 185. So that's significant.

24 DR. WOODRUFF: Yeah.

25 MR. CAMP: Yeah.

1 DR. WOODRUFF: That would affect your market-  
2 to-book also; wouldn't it?

3 MR. CAMP: Yeah. Although I believe these  
4 are done at - so that the market-to-book ratios don't  
5 change so as not to make them worse. But certainly,  
6 it's new money for the manager managing the buffer, and  
7 those assets could be put to work, you know,  
8 potentially shorter. I'd have to confirm with the  
9 manager, of course.

10 DR. WOODRUFF: Okay.

11 MR. CAMP: Yeah, I think right now, I mean,  
12 we've, you know, obviously come up with a couple  
13 recommendations, one being kind of a short-term that  
14 seems to make a lot of sense at this point than  
15 something a little more long-term. But the really big  
16 X factor is, you know, how long is this negative cash  
17 flow going to persist and - and I'll make this bigger -  
18 you know, and how large it is going to be.

19 You know, right now, there's still a mismatch  
20 on the yield curve, meaning, you know, short rates are  
21 longer by a significant margin than long rates. You  
22 know, it's improved a little bit with a little bit of a  
23 rally over the last week or so. But, you know, a lot  
24 of questions out there. Is the Fed done raising rates?  
25 You know, what's going to be the impact in the third

1 quarter or fourth quarter? A lot of questions out  
2 there.

3 MR. PICARELLI: In the scenario in which we  
4 would use the Empower general account as the buffer,  
5 would that - would we then look at eliminating that  
6 intermediate aggregate fund out of the plan and map  
7 that to the other two separate account bond managers  
8 for a better yield?

9 MR. CAMP: You could do that. You know,  
10 it's-

11 MR. PICARELLI: Consolidate it with your  
12 other - with your - what is it, the Core Plus?

13 MR. CAMP: Yeah, you could. I mean, that's a  
14 - I mean, the reason why it was set up is to, you know  
15 (inaudible).

16 MR. PICARELLI: Get the liquidity; right?

17 MR. CAMP: Yeah. So - but the problem is  
18 that the market-to-book ratio is very challenged on  
19 that fund. So the other - whoever gets those assets is  
20 going to get them at market value, which is probably -  
21 it's going to have a little bit of an impact. But,  
22 yeah, it's certainly a possibility.

23 MR. PICARELLI: You know, we just got the  
24 rate for January through March. Could we do like a  
25 hypothetical if we had all of the buffer account



1 invested in the Core Plus and the JP Morgan, assuming,  
2 you know, everything the same, how would that affect  
3 the rate? Right now, I look at my book and I see the  
4 net crediting rate for the Core Plus was 3.02, the  
5 intermediate aggregate was 0.71, JP Morgan contributed  
6 2.46. So the Separate Account was coming in at 2.52.

7 So Separate Account was 2.52, and then the  
8 Empower was at 2.20, thus blending at 2.43. I didn't  
9 look at the one that you just sent out. I have my  
10 book; I don't have that in front of me.

11 MR. CAMP: It's the - similar as far as the,  
12 you know, the dynamics. The separate accounts continue  
13 to have-

14 MR. PICARELLI: So if we were to redo the one  
15 that you just sent, hypothetically, and if we add all  
16 of your money invested in the Core Plus, what kind of  
17 impact would that be?

18 MR. CAMP: We'd have to run it through the  
19 model.

20 MR. PICARELLI: Yeah.

21 MR. CAMP: It may have a - and I think the -  
22 it may have a positive impact on the rate. I think the  
23 overall rate went to over two-fifty. I don't have it  
24 handy, but-

25 MR. PICARELLI: It went up. It did go up.

1 MR. CAMP: Yeah.

2 MR. PICARELLI: So we got a little cash flow  
3 in there.

4 MR. GROVE: I'm sorry, just a couple of  
5 thoughts to add, right? You know, kind of moving  
6 money, you know, depending on where you moved it to,  
7 it's very difficult for a stable value fund to take on  
8 money that is at that market-to-book into an existing  
9 fund.

10 But I just want to go back to the question  
11 you just asked. You had said, if we go with the  
12 recommendation to make the GLTF in that position, I  
13 just want to be clear, I don't know that that's  
14 something that's a valid option, or that is something  
15 that we would have to look at very carefully. It's a  
16 pretty dramatic change to how stable value funds  
17 operate.

18 And as I mentioned before, with Voya, we have  
19 other arrangements where withdrawals come out pro rata.  
20 That's the way that things normally work. And to put  
21 that cash flow volatility on a fund, I don't know is a  
22 real option that we could consider. It would have a  
23 material impact on the fund, the crediting rate, you  
24 know, the fees, our ability to support it. It's - this  
25 is why - I've actually never seen a setup where one

1 fund, you know, a guaranteed fund like this, is in that  
2 position, and why we see universally pro rata  
3 withdrawals in other relationships.

4 So I just wanted to be clear that that's not  
5 something that we could say today is - that we would  
6 agree to do.

7 MR. PICARELLI: In a general account today  
8 (inaudible) that we have, do you have (inaudible) plans  
9 that you're the sole investment manager, and then in  
10 that scenario, you know, you're handling the cash  
11 flows?

12 MR. GROVE: Right, and that just means - so  
13 if the fund has an eight-percent cash flow, then we're  
14 paying eight percent of our fund. By putting all of  
15 the withdrawals on one fund, you're multiplying that  
16 withdrawal rate. So, yes, we do it. Every one of  
17 these funds could be the entire thing behind it and  
18 handle a hundred percent of the withdrawals. If we had  
19 a hundred percent of the assets, that would make sense.  
20 If we have a portion of the assets and are covering,  
21 you know, one hundred percent, it doesn't make sense.

22 And, you know, to Tony's point earlier that  
23 we would be being replenished, but that just means that  
24 the other funds are paying withdrawals and having the  
25 same impact on the overall fund. Right, so if the

1 point was to take that higher duration fund and say,  
2 that's not the place you want to take money from, well,  
3 where does the replenishing of the GLTF come from?  
4 It's got to come from one of those funds.

5 So that each fund would have to pay its share  
6 anyway, and to put the cash flow timing, the cash flow  
7 volatility on one fund, it is - it doesn't fit with how  
8 stable value works. So I agree with your point; if we  
9 had a hundred percent of the assets and paid a hundred  
10 percent of withdrawals, that would make sense, but not  
11 in a scenario where we're not all of the assets. That  
12 means we're paying a disproportionate higher withdrawal  
13 rate than the actual fund is experiencing.

14 And, you know, as I said before, all of the  
15 guarantees that stable value makes, whether it's  
16 Empower or Voya or whomever, is to cover those  
17 participant withdrawals; sometimes they're high;  
18 sometimes they're low; but at the level that they're  
19 occurring, not at an artificially high rate because the  
20 fund is being used, you know, leveraged, to pay all of  
21 the withdrawals.

22 MR. CAMP: So-

23 MR. PICARELLI: So-

24 DR. WOODRUFF: Frank, it sounds like we  
25 aren't going to be able to consider the second

1 recommendation today without further exploration of  
2 what the various scenarios are going to look like-

3 MR. PICARELLI: Right.

4 DR. WOODRUFF: --and that you'll even agree  
5 to it. So if it makes sense for us to then go back and  
6 look at the first recommendation and to see if the  
7 committee - it would make sense in the interim for the  
8 committee to take action?

9 MR. PICARELLI: This would be to continue  
10 what we're doing today, account for a one-time negative  
11 experience, and just realign us.

12 DR. WOODRUFF: For now, and until - it sounds  
13 like there's a number of scenarios that have to be  
14 worked out-

15 MR. PICARELLI: Right, a lot more of  
16 modeling.

17 DR. WOODRUFF: --before the committee can  
18 consider number two. Yeah.

19 MR. PICARELLI: Yeah. And then one scenario  
20 would-

21 MR. FEIN: And so implement the short-term  
22 fix proposed.

23 MR. PICARELLI: Right.

24 DR. WOODRUFF: That's what I was suggesting,  
25 yeah.

1 MR. PICARELLI: Minimum impact to the rate,  
2 the book-to-market. And then we'll go back and look  
3 at, one, if the buffer, Tony, you could decrease the  
4 duration of that portfolio, so it's more, you know,  
5 liquid - or low?

6 DR. WOODRUFF: (Inaudible) the new money, the  
7 new money coming in after the rebalancing.

8 UNIDENTIFIED SPEAKER: Right.

9 MR. PICARELLI: Yeah. And then I'd just like  
10 to see a model if we eliminated that-

11 MR. FEIN: Yes.

12 MR. PICARELLI: --and how that would work  
13 eliminating that fund.

14 MR. FEIN: Right, eliminate the buffer and  
15 move to pro rata withdrawals.

16 MR. PICARELLI: Yeah.

17 MR. FEIN: Right.

18 UNIDENTIFIED SPEAKER: Right.

19 MR. FEIN: That would be another scenario,  
20 definitely.

21 DR. WOODRUFF: If we model that and give us  
22 different scenarios.

23 MR. CAMP: To implement the short-term fix, I  
24 think we would need direction from the state. You  
25 know, it could be an email or a letter just to - you

1 know, because these buffer floors and caps are, you  
2 know, in several documents. So we would just need  
3 direction from the state to - you know, regardless of  
4 the documents that we have just to go ahead and  
5 rebalance to the targets-

6 DR. WOODRUFF: Right.

7 MR. CAMP: --out of order, so to speak.

8 DR. WOODRUFF: So what do other committee  
9 members think? Peggy, Burt, anyone else?

10 MS. HAERING: I think the short-term strategy  
11 makes sense. And by the time - that'll give us a few  
12 more months and see whether the withdrawal activity has  
13 slowed down, and see if we can get a better handle on  
14 what's causing it.

15 MR. KRAYESKI: This is Dave Krayeski. I  
16 think that the other important thing, in a few months,  
17 we'll be a year out from the big retirement surge. And  
18 that'll probably give us a chance to take a look at a  
19 year's data from that and really get a better handle on  
20 the impact that's had and see if that's slowing, to  
21 Peggy's statement a second ago.

22 MR. CAREY: And that does make a lot of  
23 sense, plus also to be aware though that the - our  
24 rates of retirement now, because we had such a large  
25 number of people go, are really small right now. So

1 keeping in mind that we just experienced a really  
2 abnormal period with the high rates, well, rates right  
3 now of retirement are also abnormally low; it's the  
4 opposite that's occurring now.

5 So, you know, what we see now may not be  
6 reflective of what will be the norm, you know, heading  
7 out, let's say, a year from now.

8 MS. HAERING: Mm-hmm.

9 MR. KRAYESKI: And to that point, I'll also  
10 throw out that 2027 is going to be a negotiation  
11 regarding pension and benefits for state employees.  
12 So, you know, I know we're focused on what just  
13 happened, and Michael's point is exceptionally well  
14 taken, but we also have another one of these thresholds  
15 on the horizon less than four years out. So, I mean,  
16 might as well.

17 MS. HAERING: God. Oh, my God.

18 MR. CAREY: But I think the short-term fix  
19 makes a lot of sense, and then that gives us an  
20 opportunity to look and see where we are. And, you  
21 know, I don't even know if there are other, you know,  
22 options for exploring. You know, what is the best way  
23 for us to have - to arrange for that liquidity? Is  
24 there something different that we should be doing? We  
25 were kind of looking under our current model, where do



1 we move things, but maybe there's something different  
2 that we could be doing as well.

3 DR. WOODRUFF: Right, right. Peter, do you  
4 have a thought?

5 MR. HELFAND: No, I can only second the  
6 sentiment that the past year was extraordinary and that  
7 we can't use it as an indication of where we're going  
8 over the next period. It does make sense to me to hold  
9 fire or hang fire a little bit while we find out what  
10 the new normal is.

11 MR. BAILEY: Yeah, Tom, Michael Bailey. I  
12 agree with the short-term fix as well. I do think this  
13 was an abnormal period, and that will give us an  
14 opportunity to see what the future looks like. So I'm  
15 in favor of the short-term fix.

16 MS. HAERING: Mm-hmm. And then, Mike, if we  
17 could look at the RMDs and just see how much of that is  
18 causing the pressure on stable value?

19 MR. McCANN: Yeah. I've already put that  
20 request in, Peggy.

21 MS. HAERING: Okay.

22 MR. McCANN: And I should have it here  
23 probably by early next week. So I'll pass that along  
24 as soon as I have it.

25 And then the other comment I'd just make

1 while I'm already speaking is, you know, I think the  
2 other thing that we should all take a thought of is,  
3 you know, Tony, going through the report that I sent  
4 over with all the rollover out activity is just, you  
5 know, should we think about some subtle plan design  
6 changes as well? If we could get the board and staff  
7 comfortable with, you know, the fiduciary advice model  
8 that Empower offers to try to provide that education  
9 and support that participants need when they're getting  
10 hit over the head from all the outside brokerage firms,  
11 to maybe keep some - at least some of those assets in  
12 plan.

13 MS. HAERING: Right.

14 MR. McCANN: So I know I sent some of that  
15 information over, but whenever you guys would be  
16 willing to, you know, hear more from our experts on  
17 that, we're all for it.

18 DR. WOODRUFF: So should we hear a motion  
19 then concerning the short-term fix? Anyone want to  
20 propose a motion regarding the short-term fix?

21 MS. HAERING: Does that motion need to come  
22 from the commission members?

23 DR. WOODRUFF: It could come from anyone, I  
24 think. But if - Peter, if you want to make a motion?

25 CHAIRMAN ADOMEIT: Yeah, I'll make the

1 motion.

2 DR. WOODRUFF: So Peter has motioned that we  
3 adopt the short-term fix that's presented by Voya.

4 MR. BAILEY: Bailey, I'll second that.

5 DR. WOODRUFF: Okay. So all those in favor  
6 of the motion?

7 MS. HAERING: Aye.

8 MR. BAILEY: Aye.

9 CHAIRMAN ADOMEIT: Aye.

10 MR. CAREY: Now, just a question. We're  
11 recommending that the full commission review and  
12 approve; this is our recommendation to the commission  
13 for their full approval; correct?

14 DR. WOODRUFF: Yeah, they have to approve it  
15 for the alternate retirement plan. So we're proposing—

16 MS. HAERING: For Tier IV.

17 DR. WOODRUFF: In Tier IV. And we're  
18 proposing it for all plans.

19 So I'll call again. All those in favor of  
20 the motion, say aye.

21 MS. HAERING: Aye.

22 CHAIRMAN ADOMEIT: Aye.

23 MR. CAREY: Aye.

24 DR. WOODRUFF: Any opposed? So the ayes have  
25 it. The motion passes.

1           So for agenda items for our next meeting, I  
2           guess we will be hearing from both Empower and Tony  
3           about some alternative scenarios regarding cash flow.  
4           One would be to continue with a buffer fund and perhaps  
5           review—

6           MR. PICARELLI:   And direction.

7           DR. WOODRUFF:   --restructuring that, if it's  
8           necessary.   The other would be to, I guess, various  
9           scenarios in proportionately taking the cash flow out  
10          of the other funds.

11          MR. PICARELLI:   Right.

12          MS. HAERING:   I had one other thought.   Maybe  
13          we want to take another look at the GoalMaker and the  
14          recommendations or the allocations to stable value, you  
15          know, and see whether they still make sense, because  
16          some of the portfolios have a very high allocation to  
17          stable value.

18          MR. FEIN:   Peggy and everyone, if I could  
19          jump in, the GoalMaker asset allocation models are  
20          reviewed annually by Morningstar.

21          MS. HAERING:   Mm-hmm.

22          MR. FEIN:   And there have been no changes  
23          proposed—

24          MS. HAERING:   Okay.

25          MR. FEIN:   --currently.   There will be

1 changes post-migrating to Empower, and, you know, we  
2 were planning to go over those within the next couple  
3 of months.

4 MS. HAERING: Okay. But—

5 MR. FEIN: But there's no changes proposed  
6 prior.

7 MS. HAERING: Okay. All right.

8 MR. FEIN: They—

9 MS. HAERING: But I think it's worth looking  
10 at.

11 MR. McCANN: I think the biggest enhancement  
12 that is going to benefit everyone when we get over to  
13 Empower is that quarterly rebalance feature is going to  
14 be participant-based based on their birthday versus  
15 just done plan-wide every quarter.

16 So to the point Tony was making earlier  
17 about, you know, one day every quarter seeing like that  
18 big adjustment activity where he was kind of  
19 questioning, you know, what's triggering that, it'll be  
20 more smoothed out, and just the daily activity every  
21 day, because it'll be based on a participant's birthday  
22 or when they rebalance. It'll be a much nicer,  
23 smoother feature.

24 MR. PICARELLI: That makes sense.

25 DR. WOODRUFF: And, Joe, when Morningstar

1 reviews the asset allocation, do they make a  
2 distinction between stable value and other bond funds?

3 MR. FEIN: Yes, they do, Dr. Woodruff.

4 DR. WOODRUFF: Okay. Okay. Good.

5 CHAIRMAN ADOMEIT: Mr. Woodruff, could you  
6 send me a copy of the text of the motion, please?

7 DR. WOODRUFF: Okay. Basically it will be to  
8 adopt this slide that you see on the screen.

9 CHAIRMAN ADOMEIT: Well, we need the exact  
10 text to give to the-

11 DR. WOODRUFF: Okay, okay.

12 CHAIRMAN ADOMEIT: I did not write it down.

13 MS. HAERING: Yeah. Okay, I can do it.

14 CHAIRMAN ADOMEIT: Peggy, do you have it?

15 MS. HAERING: I - no, I can do it once we get  
16 off.

17 CHAIRMAN ADOMEIT: Okay. So we have to  
18 present this to the commission.

19 MS. HAERING: Okay.

20 DR. WOODRUFF: Okay, good.

21 CHAIRMAN ADOMEIT: That's why I asked the  
22 question.

23 DR. WOODRUFF: Okay, good.

24 MS. HAERING: Okay. Tony, could you forward  
25 this slide to me?

1 MR. CAMP: Will do.

2 MS. HAERING: Thanks.

3 MR. CAMP: Yep. Mike, I just want to confirm  
4 you're going to continue with the monthly report, the  
5 detailed report on flows?

6 MR. McCANN: Yeah, we have no problem doing  
7 that, Tony. Yep.

8 MR. CAMP: Okay, good.

9 MS. HAERING: I just want - who seconded the  
10 motion?

11 MR. BAILEY: Bailey.

12 MS. HAERING: Okay, great.

13 DR. WOODRUFF: Bailey, yeah.

14 So one more item we need to address is when  
15 do we meet next? Do we want to keep this on a monthly  
16 basis until we - or do we want to go back to the - when  
17 the next quarter meeting would be?

18 MS. HAERING: Well, the next quarter meeting  
19 probably won't be until June.

20 MR. PICARELLI: May.

21 MS. HAERING: May, May, okay.

22 MR. PICARELLI: End of May.

23 MS. HAERING: End of May.

24 MR. PICARELLI: The end of May. So-

25 DR. WOODRUFF: So we might as well just wait

1 and do it then. Probably give you guys more time to  
2 work.

3 MR. PICARELLI: On the models.

4 DR. WOODRUFF: On the models, yes.

5 MR. PICARELLI: All right, thank you,  
6 everybody, Tony and Pru - Empower for all (inaudible)  
7 information on this.

8 DR. WOODRUFF: All right. So do I-

9 CHAIRMAN ADOMEIT: Are we at the point of  
10 adjournment at this point?

11 DR. WOODRUFF: Yes. So do you want to  
12 propose the adjournment?

13 CHAIRMAN ADOMEIT: We need a motion.

14 DR. WOODRUFF: Do I hear a motion to adjourn?

15 MR. BAILEY: This is Bailey. So moved.

16 MR. CAREY: Carey, second.

17 MS. HAERING: Okay.

18 DR. WOODRUFF: Good. All those in favor of  
19 adjournment?

20 MS. HAERING: Aye.

21 CHAIRMAN ADOMEIT: Aye.

22 MR. CAREY: Aye.

23 MR. HAERING: Okay.

24 DR. WOODRUFF: Great.

25 MR. PICARELLI: Thank you for your time.



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DR. WOODRUFF: Opposed—  
(Adjourned at 10:21 a.m.)

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I, Karin A. Empson, do hereby  
certify that the preceding pages are an accurate  
transcription of the Connecticut State Employees  
Retirement Commission, Investment Subcommittee special  
meeting held electronically via Zoom, conducted at 9:04  
a.m. on April 3, 2023.

Karin A. Empson

Karin A. Empson

05/02/2023

Date